

July 23, 2019

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93003

**Subject:**

**Approval of a Specialist Care Professional Services Agreement with Clinicas del Camino Real, Inc., for Specialty Services, Effective July 1, 2019; Ratification of the Health Care Agency's Performance Under the Agreement Pending Board Approval.**

**Recommendations:**

1. That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, the attached Specialist Care Professional Services Agreement with Clinicas del Camino Real, Inc. (CDCR), for specialty services, effective July 1, 2019.
2. That your Board ratify HCA's performance under the attached agreement pending your Board's approval.

**Reason for Ratification:**

HCA provided services to CDCR members in anticipation of your Board's approval of this agreement.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	Clinicas del Camino Real, Inc.
Funding Match Required:	No
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs under this agreement:

	<u>FY2019-20</u>	<u>FY2020-21</u>
Revenue:	\$725,000	\$725,000
Direct Costs:	\$725,000	\$725,000
Indirect Costs:	Minimal	Minimal
Net County Cost:	\$0	\$0

The intent is always to recover the full cost. Due to the variability of supplemental program funding like the Quality Improvement Program specific to the Managed Medicaid population, the negotiated rate may not cover the full cost of care. The rate is an increase over the current rate the County is receiving for CDCR's patients.

**Current Year Fiscal Budget:**

<b>FY 2019-20 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated (Savings/Deficit)</b>
Expenditures	\$504,040,129	\$504,040,129	\$504,040,129	\$0
Revenue	\$501,052,444	\$501,052,444	\$501,052,444	\$0
Operational Income/(Loss)	(\$2,987,685)	(\$2,987,685)	(\$2,987,685)	\$0

\*The operational income includes "Operating Transfers In" that is primarily attributed to County contributions. Sufficient revenue and appropriations were budgeted in the FY 19-20 budget.

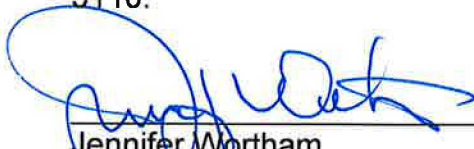
**Discussion:**

In April 2012 the County of Ventura (County) began to provide specialty care services to CDCR members. The agreement before your Board continues the relationship between County and CDCR to ensure that County citizens have access to quality and comprehensive health care.

CDCR is the second largest network of Federally Qualified Health Centers in Ventura County delivering a fully integrated system of health care services. The CDCR network includes fourteen (14) health centers providing family medicine, dental care, mental health services, vision care, and health education. The attached specialty services agreement strengthens the relationship between HCA and CDCR and demonstrates the focus of both entities remains on the care of the patient.

The portions of the agreement concerning compensation paid to the County are exempt from disclosure pursuant to the California Public Records Act (Health and Safety Code Section 1457(c)(1)). Accordingly, those portions have been redacted in the exhibit. Your Board may obtain unredacted agreements by contacting Ursula Sutherland, Assistant Chief Financial Officer, HCA (805) 677-5124.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding these recommendations, please contact Jennifer Wortham, Chief Deputy Director Strategy and Growth, at 677-5110.

  
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Jennifer Wortham  
Chief Deputy Director Strategy and Growth  
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Karla Valle  
HCA Chief Financial Officer  
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William T. Foley  
Health Care Agency Director

Attachment:  
Exhibit 1 – Clinicas Del Camino Real, Inc. - Specialist Care Professional Services Agreement